



Hotels Resorts  
and Palaces

**THE INDIAN HOTELS COMPANY LIMITED**

**AUDITED STATEMENT OF FINANCIAL RESULTS  
FOR THE QUARTER AND YEAR ENDED MARCH 31, 2011**

₹ / lakhs

Items	Standalone				Consolidated	
	Quarter Ended		Year Ended		Year Ended	
	Mar 31, 2011	Mar 31, 2010	Mar 31, 2011	Mar 31, 2010	Mar 31, 2011	Mar 31, 2010
Net Sales/Income from Operations	530 87	438 35	1673 45	1408 94	2862 47	2456 67
Other Operating Income (Note 2)	-	4 99	-	64 35	-	64 35
Share of Profit in Associates	-	-	-	-	29 24	(4 57)
<b>Total Income</b>	<b>530 87</b>	<b>443 34</b>	<b>1673 45</b>	<b>1473 29</b>	<b>2891 71</b>	<b>2516 45</b>
Expenditure						
a. Consumption of Raw Materials	38 66	32 68	136 18	112 58	296 52	254 69
b. Staff Costs	106 87	95 25	412 39	356 11	962 98	844 21
c. License Fees	37 54	27 62	104 93	89 34	109 84	97 34
d. Fuel, Power and Light	27 74	25 13	113 33	99 96	194 30	172 25
e. Depreciation	27 98	27 85	108 40	104 10	227 89	218 50
f. Other Expenditure	134 44	119 16	486 68	435 03	846 45	754 42
<b>Total Expenditure</b>	<b>373 23</b>	<b>327 69</b>	<b>1361 91</b>	<b>1197 12</b>	<b>2637 98</b>	<b>2341 41</b>
<b>Profit from Operations before Other Income, Interest and Exceptional Items</b>	<b>157 64</b>	<b>115 65</b>	<b>311 54</b>	<b>276 17</b>	<b>253 73</b>	<b>175 04</b>
Other Income	15 43	8 49	39 74	43 74	35 73	32 27
<b>Profit before Interest and Exceptional Items</b>	<b>173 07</b>	<b>124 14</b>	<b>351 28</b>	<b>319 91</b>	<b>289 46</b>	<b>207 31</b>
Interest (Net)	26 53	33 29	122 87	152 90	251 17	306 14
<b>Profit / (Loss) after Interest but before Exceptional Items</b>	<b>146 54</b>	<b>90 85</b>	<b>228 41</b>	<b>167 01</b>	<b>38 29</b>	<b>(98 83)</b>
Exceptional item - Exchange Gain	5 71	10	11 68	3 33	16 65	9 24
Exceptional item - Others (Note 3)	(7 65)	43	(17 14)	47 91	(91)	51 33
<b>Profit / (Loss) from Ordinary Activities before tax</b>	<b>144 60</b>	<b>91 38</b>	<b>222 95</b>	<b>218 25</b>	<b>54 03</b>	<b>(38 26)</b>
Provision for Taxes	77 97	28 78	109 00	62 46	121 05	82 23
Minimum Alternate Tax Credit	(32 63)	-	(32 63)	-	(32 66)	-
Tax Provision of earlier years (Net)	5 33	2 69	5 33	2 69	5 27	2 48
Less : Share of Loss of an Associate for Prior Period	-	-	-	-	35 97	-
Less : Minority Interest in Subsidiaries	-	-	-	-	11 66	13 91
<b>Profit / (Loss) from Ordinary Activities after tax</b>	<b>93 93</b>	<b>59 91</b>	<b>141 25</b>	<b>153 10</b>	<b>(87 26)</b>	<b>(136 88)</b>
Paid-up Equity Share Capital (Face value per share - ₹ 1 each) (Note 4)	75 95	72 35	75 95	72 35	75 95	72 35
Reserves (excluding Revaluation Reserves) (Note 4)			3028 59	2616 87	2541 64	2342 15
Earnings Per Share (₹)						
Basic and Diluted (not annualised) (Note 4)	1.28	0.83	1.93	2.12	(1.19)	(1.99)
Debt Service Coverage Ratio (Note 8)			1.07	1.77	0.82	1.08
Interest Service Coverage Ratio (Note 8)			3.70	3.11	2.01	1.59

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**THE INDIAN HOTELS COMPANY LIMITED**  
**AUDITED STATEMENT OF FINANCIAL RESULTS**  
**FOR THE QUARTER AND YEAR ENDED MARCH 31, 2011**

₹ / lakhs

Items	Standalone				Consolidated	
	Quarter Ended		Year Ended		Year Ended	
	Mar 31, 2011	Mar 31, 2010	Mar 31, 2011	Mar 31, 2010	Mar 31, 2011	Mar 31, 2010
<b>Aggregate of Public Shareholding:</b>						
Number of Shares	<b>50,44,06,671</b>	51,03,25,671	<b>50,44,06,671</b>	51,03,25,671	<b>50,44,06,671</b>	51,03,25,671
Percentage of Shareholding	<b>66.42</b>	70.54	<b>66.42</b>	70.54	<b>66.42</b>	70.54
<b>Promoters and Promoter Group Shareholding:</b>						
<b>a) Pledged/Encumbered</b>						
Number of Shares	-	1,00,00,000	-	1,00,00,000	-	1,00,00,000
Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	-	4.69	-	4.69	-	4.69
Percentage of Shares (as a % of the total share capital of the company)	-	1.38	-	1.38	-	1.38
<b>b) Non-encumbered</b>						
Number of Shares	<b>25,50,66,116</b>	20,31,47,116	<b>25,50,66,116</b>	20,31,47,116	<b>25,50,66,116</b>	20,31,47,116
Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	<b>100.00</b>	95.31	<b>100.00</b>	95.31	<b>100.00</b>	95.31
Percentage of Shares (as a % of the total share capital of the company)	<b>33.58</b>	28.08	<b>33.58</b>	28.08	<b>33.58</b>	28.08

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## Notes

1. The Hotel sector witnessed an improvement in occupancies across most key markets commencing October, 2010 driven by improved demand cutting across major customer segments. Resultantly, Net Sales / Income from Operations improved by 21% and 19% for the quarter and year ended March 31, 2011, respectively.
2. Other Operating Income represents the insurance claim accrued towards compensation for Business Interruption with regard to Taj Mahal Palace Hotel, Mumbai. The hotel was covered for Loss of Profits on account of Business Interruption for a period of 12 months which ended on November 25, 2009. As on date, the Company has received ₹ 200 00 lakhs from the insurance company towards an "on account" payment, covering the claims towards Business Interruption and Property Damage.
3. Exceptional item – "Others" for the year ended March 31, 2011 in Consolidated Financial Results comprises of ₹ 4 29 lakhs being profit on sale of a hotel property and ₹ 5 20 lakhs being expenditure on a project being charged off as the same has been abandoned for commercial reasons. In addition, ₹ 16 23 lakhs has been provided for diminution in the value of an investment in a Subsidiary in the Standalone Financial Results. The figures relating to the corresponding period of the preceding year reflect a non- recurring profit on sale of investments, sale of hotel property and profit on exit from a development project.
4. In line with Board and Shareholders' approval, the Company allotted on preferential basis to Tata Sons Ltd, the Promoter, the following securities on December 23, 2010:
  - 3,60,00,000 Equity Shares ("Ordinary Shares") of the face value of ₹ 1 each at a premium of ₹ 102.64 per share.
  - 4,80,00,000 Warrants with an option to subscribe to one Ordinary Share of the face value of ₹ 1 each at a premium of ₹ 102.64 per share for every warrant held. The option shall be exercisable after April 1, 2011, but not later than 18 months from the date of issue of the Warrants. In line with SEBI regulations Tata Sons Ltd has paid 25% of the price per share aggregating to ₹ 124 37 lakhs, upfront, to the Company.
5. The Board of Directors has recommended a dividend of ₹ 1.00 per share (previous year ₹ 1.00 per share).
6. Disclosure on Investors' complaints:

Complaints outstanding at the beginning of the quarter	Received during the quarter	Disposed off during the quarter	Unresolved as on 31.3.2011
-	2	2	-

7. The Consolidated financial results of the company have been prepared in accordance with applicable accounting standards, based on the audited accounts of its Subsidiaries, Joint Ventures and Associate companies, some of which are yet to be adopted by the respective Boards of such companies. The Consolidated Net Sales / Income from Operations for the year ended March 31, 2011 grew by 17% over the preceding year supported by improved business in the Company's domestic as well overseas hotel portfolio.
8. Formula used for calculation of Debt Service Coverage Ratio and Interest Service Coverage Ratio:
  - Debt Service Coverage Ratio = Profit before Interest (Net), Depreciation and Tax / (Interest (Net) + Principal Repayment)
  - Interest Service Coverage Ratio = Profit before Interest (Net), Depreciation and Tax / Interest (Net)
  - While calculating the above ratios, Debts which have been re-financed have not been considered as repayment of Principal
9. Figures for the previous year have been restated wherever necessary, to conform to the current year's presentation.
10. The aforementioned results were reviewed by the Audit Committee of the Board and subsequently approved by the Board of Directors at its meeting held on May 24, 2011. The results for the twelve months ended March 31, 2011, have been audited by the Statutory Auditors of the Company.

For **THE INDIAN HOTELS COMPANY LIMITED**



**RAYMOND N. BICKSON**  
(Managing Director)

May 24, 2011

**Registered Office:**  
Mandlik House,  
Mandlik Road,  
Mumbai 400 001.

**THE INDIAN HOTELS COMPANY LIMITED**  
**CONSOLIDATED AUDITED SEGMENT-WISE RESULTS**  
**FOR THE YEAR ENDED MARCH 31, 2011**

Rs / lakhs

Particulars	Year ended	
	March 31, 2011	March 31, 2010
<b>Segment Revenue</b>		
Hoteliering	2603 31	2265 99
Air Catering	256 62	248 05
Others	32 95	28 41
Unallocable Income	21 97	20 08
Share of Profit/(Loss) in Associates	29 24	(4 57)
<b>Total Revenue</b>	<b>2944 09</b>	<b>2557 96</b>
Less: Exchange Gain	16 65	9 24
Less: Other Income	35 73	32 27
<b>Total Income</b>	<b>2891 71</b>	<b>2516 45</b>
<b>Segment Results before Interest &amp; Exceptional items</b>		
Hoteliering	267 85	192 18
Air Catering	1 98	20 07
Others	(14 93)	(11 21)
<b>Total</b>	<b>254 90</b>	<b>201 04</b>
Share of Profit / (Loss) in Associates	29 24	(4 57)
Unallocable income	21 97	20 08
Interest	(251 17)	(306 14)
Exchange (Gain)	(16 65)	(9 24)
<b>Profit / (Loss) after Interest but before Exceptional items</b>	<b>38 29</b>	<b>(98 83)</b>
<b>Capital Employed (Segment Assets – Segment Liabilities)</b>		
Hoteliering	4471 73	4736.09
Air Catering	176 51	191 86
Others	(16 72)	34 25
Unallocated	(1424 35)	(2144 31)

**Note:**

In respect of Standalone financials, disclosure of segment-wise information is not applicable as hoteliering business is the Company's primary segment. The Company, its Subsidiaries and its Jointly Controlled Entities (the Group) are primarily engaged in the business of hoteliering with the exception of a Subsidiary and a Jointly Controlled Entity, which are engaged in the business of Air Catering Segment. "Others" primarily includes Ready to Eat / Ready to Cook foods business. Accordingly, the primary segment have been identified on the basis of businesses in which the Group operates and have been done on the basis of business segments i.e. Hoteliering, Air Catering and Others.